# **Policy Evaluation**

Lecture 8: Regression Discontinuity Design

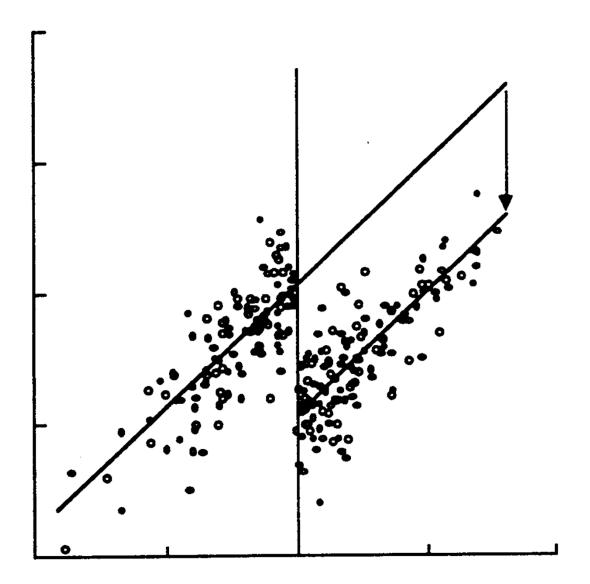
Edmund Malesky, Ph.D. July 11, 2018 Duke University

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**Overview of RDD** 

Welfare & Employment

**Tax Incentives Buying** 

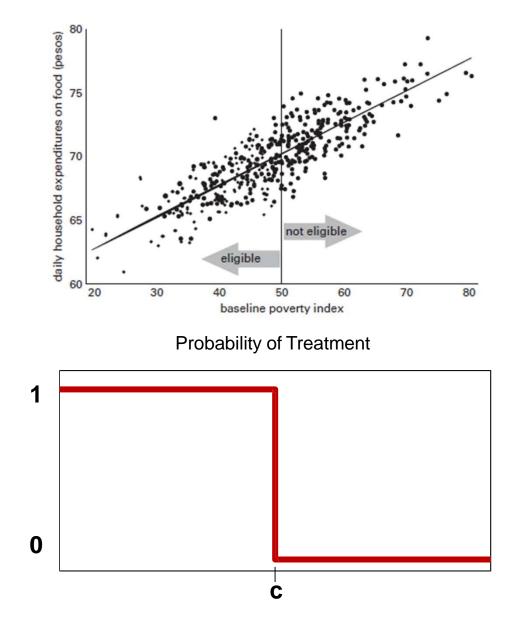


- Many programs use index with cutoff score to choose recipients
- RDD examines whether there is a "jump" in outcome at cutoff score
- Units just below or above cutoff very similar, except for treatment
- Units barely ineligible serve as counterfactual for units barely eligible
- Impact evaluation using RDD requires:
  - Continuous eligibility index
  - Clearly defined cutoff score
- Can estimate impact without excluding eligible population as control
- Issue of external validity: estimates valid near cutoff
  - Local average treatment effect, not estimate for *all* participants
  - Excellent for deciding if should expand program on margin

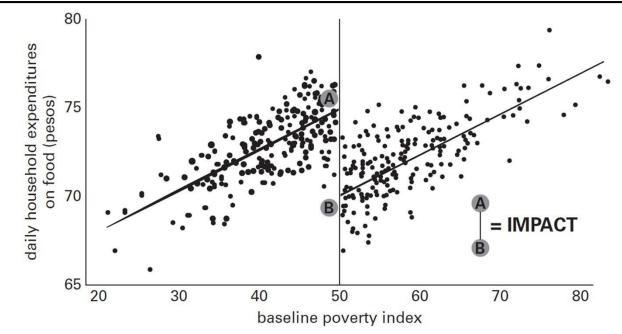
- With RDD, selection based on cutoff score, not discretion
  - Sharp vs fuzzy RDD
- Assignment to treatment (D<sub>i</sub>=1) or control (D<sub>i</sub>=0) depends on forcing variable X
- Treated (receive program) only if forcing variable ≤ cutoff (c)

$$D_i = \begin{cases} D_i = 1 & \text{if } X_i \leq c \\ D_i = 0 & \text{if } X_i > c \end{cases}$$

 X often correlated with Y → Nonparticipants not a good counterfactual for participants



### **RDD Estimates**

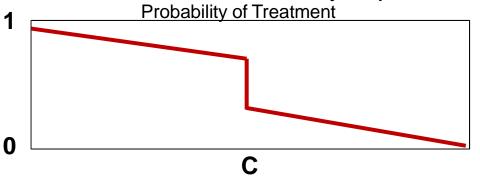


- Ineligible but near c: comparison group to estimate counterfactual
- Near threshold: similar baseline characteristics, except no program
- If relationship between X & Y otherwise continuous, program is only plausible explanation for discontinuity

$$y_i = \beta_0 + \beta_1 D_i + \delta(index_i) + \varepsilon_i$$

Source: Figure from Gertler et al, 2011.

- Previous example: *sharp* regression discontinuity design
  Probability of treatment jumped from 0 to 1 at threshold
- But many programs have cutoffs that are not so deterministic
- Fuzzy RDD: cutoff creates discontinuity in probability of treatment



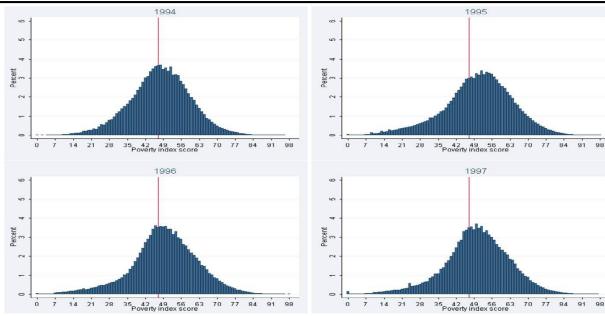
• For units near cutoff, can use Z<sub>i</sub> as an instrument for D<sub>i</sub>(treatment)

$$Z_i = \begin{cases} 1 & \text{if } X_i \leq c \\ 0 & \text{if } X_i > c \end{cases}$$

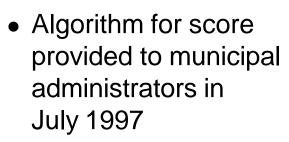
• Can estimate treatment effect for compliers (D<sub>i</sub> depends on Z<sub>i</sub>)

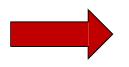
- Must examine credibility of RDD estimates
- Four key issues involve sorting, balance, robustness to alternative specifications, and placebo tests
- Sorting: Investigate whether individuals sort around the cutoff
- Balance: Examine whether other covariates jump at the cutoff
- *Robustness*: Ensure estimates are not sensitive to specification
- Placebo Tests: Show no discontinuities at "fake" cutoffs
- We now examine examples of each

### Sorting

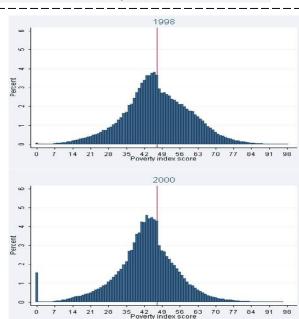


- Colombia: Starting in early 1990s, poverty score index for social program eligibility
- Info on dwelling, demographics, income, employment
- $\leq 47 \rightarrow$  health insurance



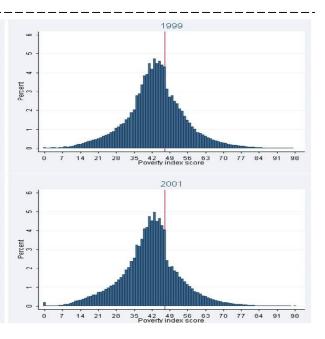


Source: Camacho & Conover, 2010.

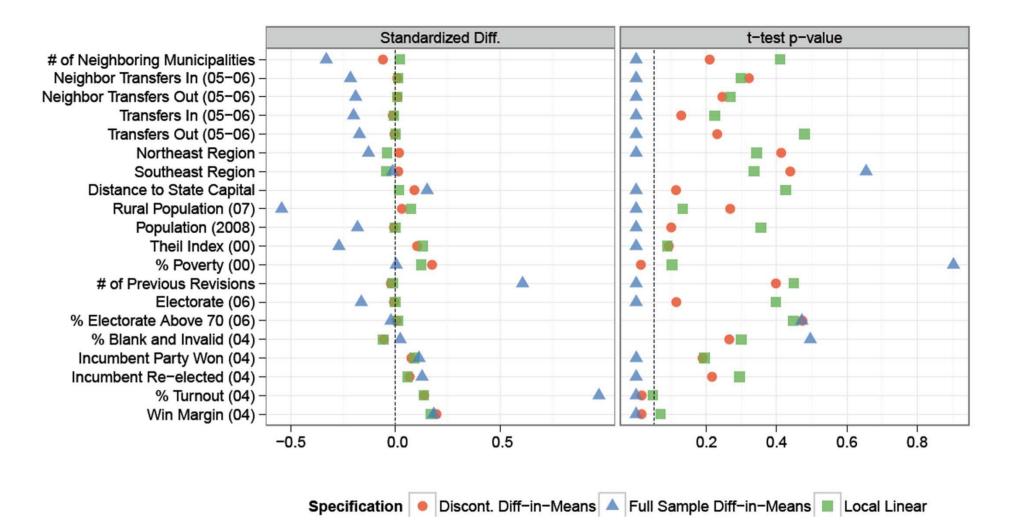


91 98

84

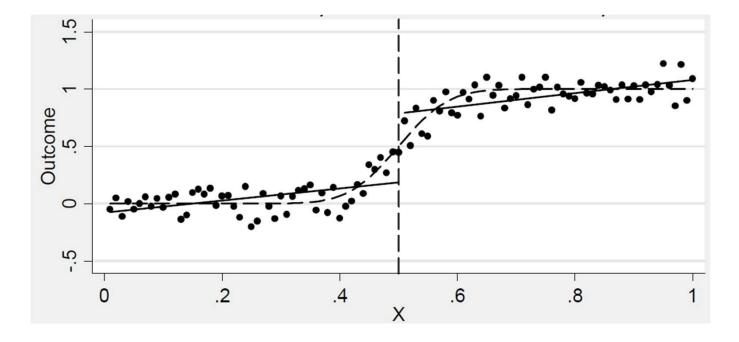


#### Balance

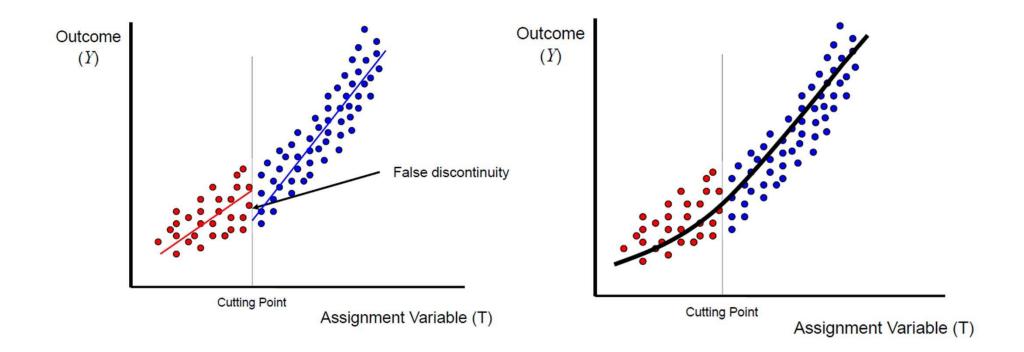


#### Robustness

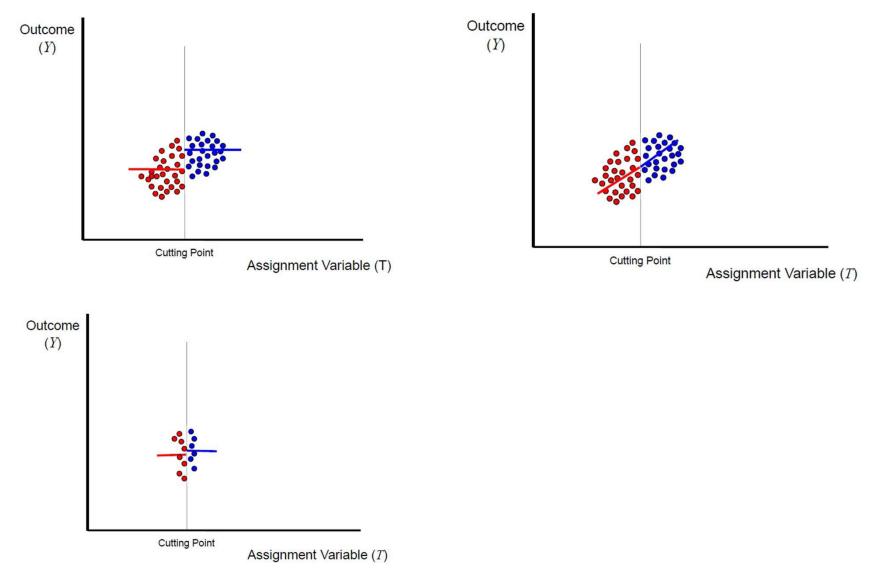
- Crucial to ensure that estimates are not sensitive to specification
- For example, nonlinearities can be mistaken for discontinuities
- Try more flexible specifications to show robust treatment effects



### Robustness Using a Polynomial



### Robustness Difference-in-Means vs Local Linear; Bandwidth Size



#### **Placebo Tests**

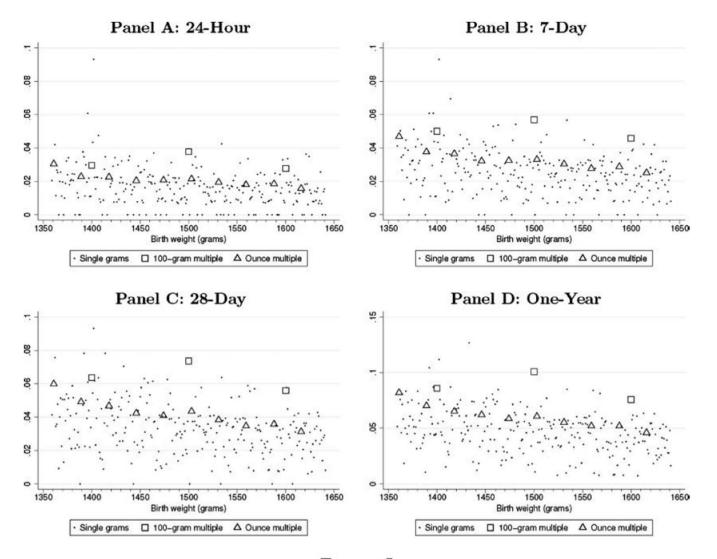


FIGURE I Means of Mortality Rates

#### **Overview of RDD**

Welfare & Employment

**Voter Buying** 

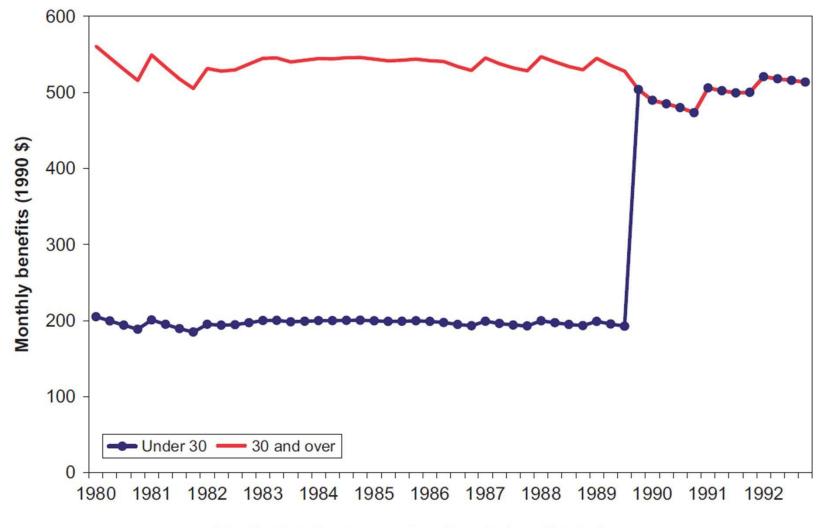
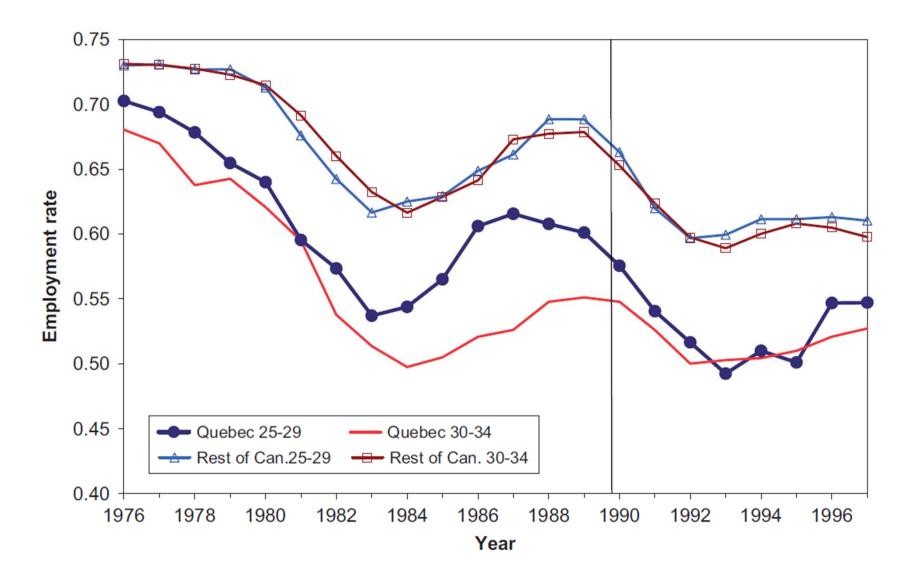
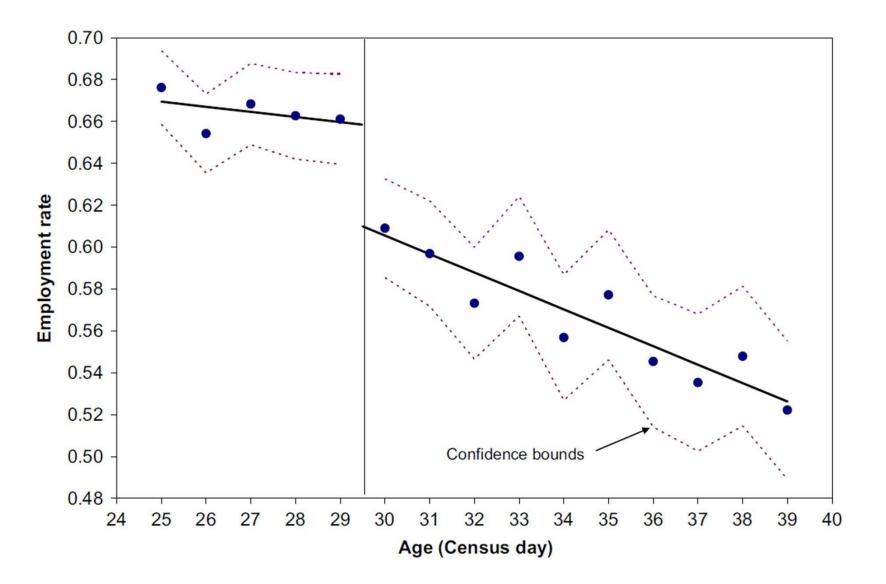


Fig. 1. Social assistance benefits, single individual.





$$Y_{ia} = \beta_0 + \beta_1 TREAT_{ia} + \delta(a) + \varepsilon_{ia}, \qquad TREAT_{ia} = \begin{bmatrix} 0 & \text{if } a < 30, \\ 1 & \text{if } a \ge 30. \end{bmatrix}$$

Regression discontinuity estimates of the effect of higher social assistance benefits on labour supply in Quebec, 1986

Specification for age	Empl. rate last year	Empl. rate at Census	Difference in empl. rate	Weekly hours
Mean of the dependent vo	ariable			
	0.562	0.618	0.056	24.39
Regression discontinuity e	estimates			
Linear	$-0.045^{***}$	$-0.041^{***}$	$-0.029^{**}$	$-1.45^{**}$
	(0.012)	(0.012)	(0.011)	(0.54)
Quadratic	$-0.048^{***}$	$-0.051^{***}$	$-0.031^{**}$	$-1.75^{**}$
	(0.013)	(0.012)	(0.012)	(0.61)
Cubic	-0.043**	$-0.048^{***}$	$-0.030^{**}$	$-1.47^{*}$
	(0.018)	(0.014)	(0.013)	(0.70)
Linear spline	$-0.047^{***}$	$-0.049^{***}$	$-0.032^{**}$	$-1.72^{***}$
	(0.013)	(0.011)	(0.013)	(0.55)
Quadratic spline	-0.038	$-0.056^{**}$	$-0.035^{*}$	-1.66
	(0.024)	(0.018)	(0.016)	(0.94)

*Note:* \*\*\*Indicate statistical significance at the 1% level. \*\*For the 5% level.

\*For the 10% level.

Window width	Empl. rate last year	Empl. rate at Census	Difference in empl. rate	Weekly hours
All ages 25-39	$-0.047^{***}$	$-0.049^{***}$	$-0.032^{**}$	-1.72***
	(0.013)	(0.011)	(0.013)	(0.55)
$\pm 5$ years	$-0.056^{***}$	$-0.046^{**}$	$-0.037^{**}$	$-1.49^{**}$
	(0.014)	(0.014)	(0.015)	(0.66)
$\pm 4$ years	$-0.042^{**}$	-0.057**	$-0.038^{**}$	$-2.09^{**}$
	(0.013)	(0.015)	(0.010)	(0.62)
$\pm 3$ years	$-0.050^{*}$	-0.039**	$-0.034^{*}$	$-1.37^{*}$
	(0.014)	(0.006)	(0.012)	(0.34)
$\pm 2$ years	-0.033 (-)	-0.045 (-)	-0.044 (-)	-1.60 (-)

Linear spline regression discontinuity estimates with different age windows in Quebec, 1986

Note:

\*\*\* Indicate statistical significance at the 1% level.

\*\* For the 5% level.

\*For the 10% level.

#### Impact of Welfare on Employment

#### **Falsification Tests**

Specification for age	Quebec, 1986	Rest of Canada, 1986	Quebec, 1991	Rest of Canada, 1991
Regression discontinuity es	stimates: employment rate	e on Census week		
Linear	$-0.041^{***}$	$-0.013^{**}$	$0.041^{*}$	0.005
	(0.012)	(0.006)	(0.022)	(0.011)
Quadratic	-0.051***	$-0.013^{*}$	0.012	$-0.017^{***}$
	(0.012)	(0.007)	(0.023)	(0.006)
Cubic	-0.048***	-0.009	0.037**	-0.016**
	(0.014)	(0.007)	(0.015)	(0.007)
Linear spline	$-0.049^{***}$	$-0.014^{*}$	0.010	-0.010
	(0.011)	(0.006)	(0.017)	(0.007)
Quadratic spline	$-0.056^{**}$	-0.007	0.042*	-0.007
	(0.018)	(0.010)	(0.022)	(0.007)
Regression discontinuity es	stimates: difference in em	ployment rate		
Linear	$-0.029^{**}$	-0.009	$0.022^{*}$	-0.007
	(0.011)	(0.007)	(0.011)	(0.006)
Quadratic	$-0.031^{**}$	-0.006	0.022	-0.005
	(0.012)	(0.007)	(0.013)	(0.006)
Cubic	$-0.030^{**}$	-0.004	0.020	-0.002
	(0.013)	(0.006)	(0.014)	(0.006)
Linear spline	$-0.032^{**}$	-0.004	0.021	-0.003
	(0.013)	(0.008)	(0.014)	(0.006)
Quadratic spline	$-0.035^{*}$	0.001	0.012	-0.005
and the second sec	(0.016)	(0.009)	(0.016)	(0.008)

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Note:

\*\*\*Indicate statistical significance at the 1% level. \*\*For the 5% level.

\*For the 10% level.

Source: Lemieux & Milligan, 2008.

# Pandering Upward: Tax Incentives and Credit Claiming

EDMUND MALESKY, DUKE AND NATE JENSEN, UNIVERSITY OF TEXAS



# What Are Tax Incentives?

- Definition: Deduction, exclusion, or exemption from a tax liability, offered as an enticement to engage in a specified activity (such as investment) for a certain period.
- Can be targeted at all firms, sectors, size categories, regions, and even individual firms.
- Includes:
  - Tax Abatements
  - Tax Holidays
  - Corporate Income Tax (CIT) Reductions
- Research and Development Incentives
- Land Clearance
- Infrastructure Subsidies

## Vietnam: Single-Party, Quasi-Meritocracy

- Single-Party State with Internal Promotions
- Strict retirement age for officials.
  - > No promotions after age 60.
  - May take an appointment if between 2 and 5 years away from retirement.
  - Because terms are 5 years, officials 54 and above are no longer eligible for promotion.
  - About 17% of People's Committee Chairmen each year promoted to:
    - Party Secretary in current province
    - PCOM Chairmen in bigger province
    - Minister in Hanoi
    - Central Committee Member

- Provincial Officials Have Discretion over FDI
  - Official CIT and tax incentives are set nationally
  - Provincial leaders can determine eligibility for size, sector, and research breaks.
  - > Have full discretion over land free reductions
  - Have full discretion in industrial zones or backward districts
- Excellent Data on Firm-Specific Incentives
  - Vietnam PCI-FDI Survey, 2010-2014
  - > 1500 foreign firms per year across 63 provinces.

### Do Incentives Work?

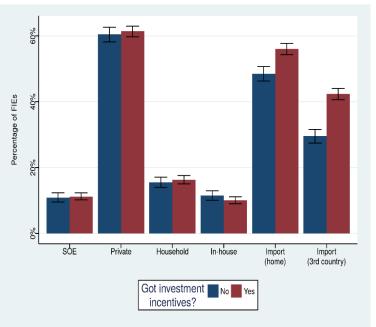
#### Inefficient – Less Revenue

Tax and tariff reductions and exemptions have contributed to a downward trend in revenues as a share of GDP... Staff recommended broadening the tax base by *eliminating exemptions*, *reducing incentives*, introducing a property tax, and including pensions under personal income tax (IMF Article 4, p. 11 & 15

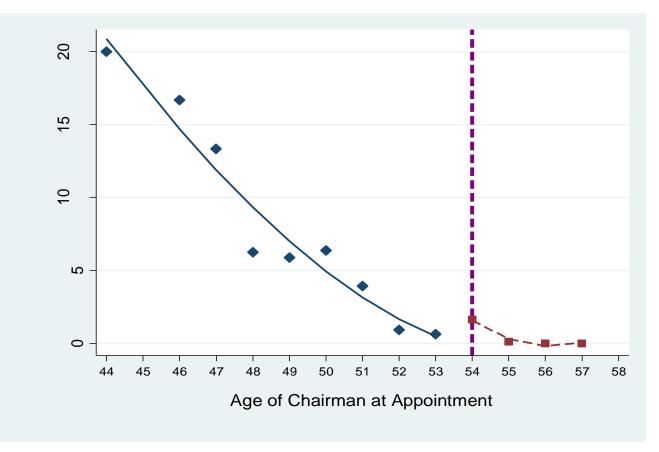
### Ineffective

- 66% would have invested in the province without the inducement
- 68% said package offered by a competing province was exactly the same as the province where the invested
- No difference in profits or expansion.

#### Less Spillover



# Probability of Promotion of Provincial People's Committee Chairman by Age at Appointment



## **PCI-FDI: Tax Incentive Battery**

6.	6. Did the province you eventually selected offer you an investment incentive package?							
	□ Yes ((If yes, please tell us a little more about the incentive package in question B6.1to B6.6)							
	$\square$ No (Please skip to question B7)							
	6.1. Was your firm provided with a corporate income tax holiday?		Yes		No			
	6.2. Was your firm provided with a corporate income tax reduction?		Yes		No			
	6.3. Were you provided with a reduction in land use right purchase fees?		Yes		No			
	6.4. Were these the province's original offers or were they negotiated?		Original offer		Negotiated			
	6.5. Would you have invested in the province without the tax incentive?		Yes		No			

- 7. If you considered investing in another province, how did the tax incentive (if any) of the other province compare to the one where you invested?
  - □ Better
  - $\Box$  About the same
  - □ Worse
  - □ Our business did not consider investing in another province.

# **Regression Discontinuity Specification**

 $PR(incentive_{ift} = 1)$ 

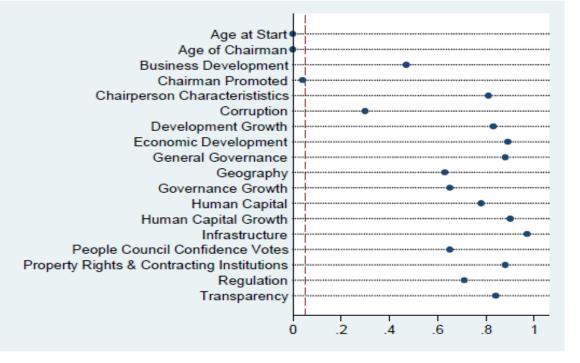
 $=\beta_0+\beta_1R_{it}+\beta_2Age(-54)_{it}+\beta_3R_{it}*Age(-54)_{it}+\gamma PCOM_{it}+\pi Firm_{ft}+\delta_t+u$ 

- Incentive: Dependent Variable; = 1 if new FIE received any incentive
- ► Age at Appointment: Forcing Variable, =re-centered to zero.
- ▶ *R*: Treatment Variable; R=1 if Age>=54, R=0 if Age<54.
- Individual People's Committee Chairmen are indexed by i.
- Each new firm entrant is indexed by f, and the entry year in our dataset is indexed by t, which ranges from 2006 to 2015.
  - ▶ All firms entering before 2006 were dropped, so that we could track the entire career of each PCOM
- δ introduces entry year fixed effects to account for potential trending in global or country allocation of incentives.

# Strong Balance between Treatment and Control on Confounders

### P-Values of MANOVA Test of Difference between

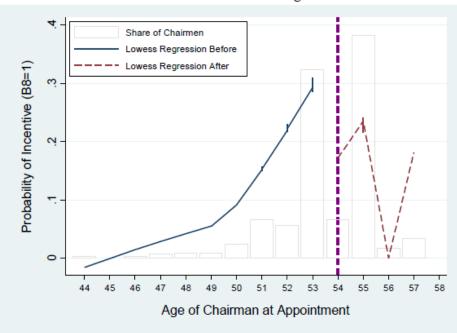
"Must Retire" & "Promotion Eligible"



<u>Note:</u> Blue dots represent p-values from MANOVA analyses of grouped variables. The y-axis supplies the title of each grouping. A full list of indicators under each title can be found in Online Appendix B. Dashed line represents p=.05 from the MANOVA analysis. For dots below that number, we reject the null hypothesis that the treatment and control are different on that set of criteria.

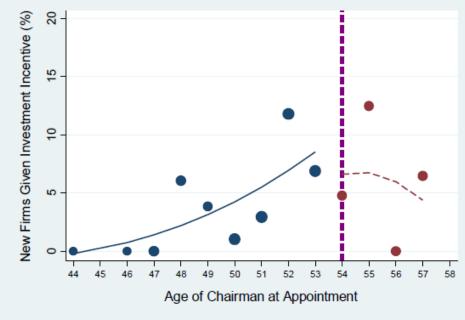


### **Share of New Firms Given Incentive**



Panel A: Firm-Level Lowess Regressions

Panel B: People's Committee Chairman-Level Averages Quadratic Fit



Bubble Size=# of New Entrants/Chairmen

#### **Robust to Functional Form** Regression Specifications Alternative Approaches Dependent Variable = Offered Any Incentive to Interactions Diff-in-Means Quadratic Entry Year FE Controls Sector FE Optimal BW CV-BW Foreign Entrant (2)(3) (5) (8) (1)(4) (6) (7)-0.148\*\* -0.168\*\*\* -0.131\*\*\* -0.157\*\*\* -0.193\*\*\* -0.256\*\*\* Must Retire=1 -.186\* -0.211\*\*\* (0.058)(0.036)(0.043)(0.049)(0.040)(.067) (.079) (0.053)0.044\*\* 0.105\*\*\* Age at Start -54 -0.002 0.110 -0.004-0.036 (0.017)(0.019)(0.087)(0.108)(0.114)(0.094)Must Retire\*Age at Start -0.121\*\*\* 0.069 -0.1490.105 0.193 (0.029)(0.161)(0.201)(0.215)(0.189)Entry Year Fixed Effects No No No Yes Yes No No Yes

Sector Fixed Effects	No	No	No	No	No	Yes	No	No	No	No
Controls	No	No	No	No	Yes	Yes	No	No	No	No
Observations	1,829	1,829	1,829	1,767	1,690	1,542	1,829	1,829	1,829	1,829
Chairmen Clusters	81	81	81	68	53	24				
Pseudo R-Squared	0.00680	0.0150	0.0164	0.0427	0.0434	0.0757				
Pbar	0.231	0.231	0.231	0.239	0.249	0.270				
Log Likelihood										
Kolmorgorov-Smirnov									0.788***	0.788***
Rank Sum Z-test									26.005***	26.011***

CTV<sup>2</sup>

(10)

-0.197\*\*\*

(0.142)

No

CTV

(9)

-0.154\*\*\*

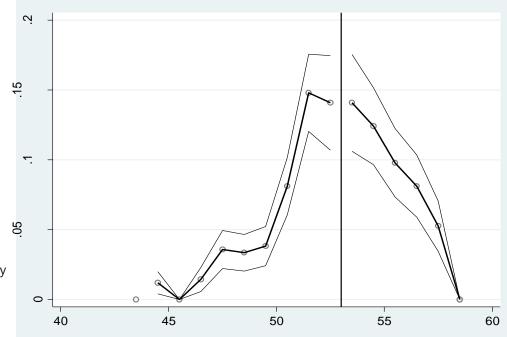
(0.142)

No

### No Evidence of Sorting at Cut-Off

### McCrary (2008) Density Test of Age at Start

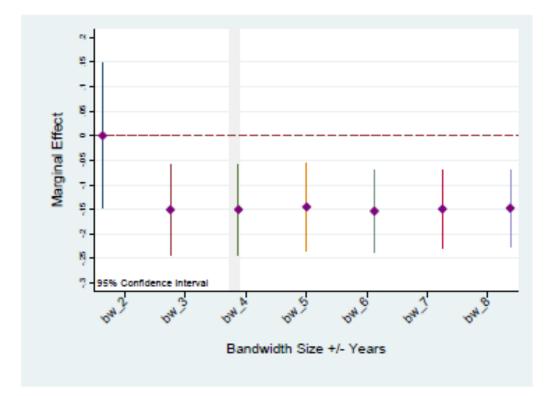
McCrary, Justin. "Manipulation of the running variable in the regression discontinuity design: A density test." *Journal of Econometrics* 142.2 (2008): 698-714.



# **Robust to Choice of Bandwidth**

(Number of Years around Age Cut-Off)

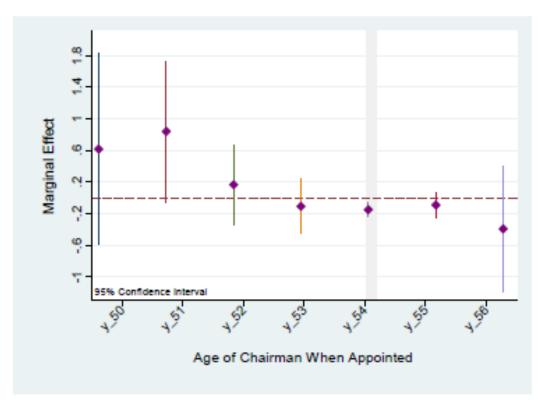
Panel A: Alternative Bandwidths



### Placebo Test of Cut-Off Date

### (Do we see similar effects for non-retirement years?)

Panel B: Alternative Cut-Off Dates



### **Other Measures of Incentives**

Dependent Variable	How did offer from competing province compare to this one ?	Did you receive a Tax Holiday?	Legth of Holiday	Did you receive a tax reduction?
Coding	1. Better; 2) The Same; 3) Worse	Yes=1/No=0	Months (ln)	Yes=1/No=0
	(1)	(2)	(3)	(4)
Must Retire=1	-0.220	-0.290***	-1.244*	-0.692**
	(0.129)	(0.111)	(0.638)	(0.285)
Age at Start -54	0.124**	0.181**	1.016**	0.263
	(0.052)	(0.074)	(0.447)	(0.287)
Must Retire*Age at Start	-0.013	-0.209**	-1.247	-0.057
_	(0.058)	(0.098)	(1.223)	(0.309)
Entry Year Fixed Effects	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Observations	548	613	131	356
Pbar/Mean DV	1.85	0.514	3.59	0.418
	Reduction Size	Reduction Length	Land Fees	Offered/Negotiated
Dependent Variable	Size of Reducation	Length of Reducation	Were you provied with a reduction in Land Use Fees?	Was this the province's first offer or negotiated?
Coding	Percentage Points	Months	Yes=1/No=0	First Offer=1/Negotiated=0
	(5)		(7)	(8)
Must Retire=1	-22.576**	-14.730**	-0.131	0.153
	(9.979)	(6.455)	(0.079)	(0.141)
Age at Start -54	12.699	4.769	0.063	-0.126*
	(9.704)	(4.734)	(0.053)	(0.074)
Must Retire*Age at Start	-11.453	0.780	-0.106	0.143
	(14.211)	(6.545)	(0.084)	(0.114)
Entry Year Fixed Effects	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Observations	369	315	545	416
Pbar/Mean DV	18.97	21.69	0.247	0.291

Models replicated 6.3 (Model 3) using alternative measures of tax incentives. Robust standard errors, clustered at People's Committee Chairmen, in parentheses (\*\*\* p<0.01, \*\* p<0.05, \* p<0.1). Controls include whether the chairman is serving in his hometown, years of education, possess MBA=1, serving in central committee=1, firm size and sector, provincial GDP per capita, population, number of FDI projects, and high school graduation rate.