

ENGLISH FOR PUBLIC POLICY

GUIDED READING  
**MICROMOTIVES AND  
MICROBEHAVIOUR**

Oct. 12, 2015

# LET'S APPLY THE 5-STAGE MODEL

## Stage 1. Look at the title (and subtitle)

- ◉ What does it mean by “Micromotives”, “Macrobehaviour”
- ◉ What does the title tell you about the article?

## Stage 2: Identify the structure

- ◉ Where does the article come from?
- ◉ How long is it?
- ◉ How many main parts are there?
- ◉ What are the subheadings?
  - Purposive Behaviour
  - Market Behaviour
  - Equilibrium Analysis
  - Exchanges and Other Transactions
  - Contrived Markets and Partial Markets
  - Interactive Behaviours
- ◉ So what do they tell you?

## Stage 3: Read the abstract for main idea

- ⦿ No abstract ,so just skip this!

## Stage 4: Skim read whole article

- ⦿ rule 1: read only **the first sentence** in each paragraph
- ⦿ rule 2: read *fully* **the first paragraph** of each section
- ⦿ rule 3: read *fully* the **first** and **last paragraph** of the **Introduction** and the **Conclusion** sections

## **Stage 5: Read the article fully**

only when you have gained an understanding of the structure and the main content.